



**FLOTILLA HOLIDAYS**

**BAREBOAT CHARTERS**

**SKIPPERED CHARTER**

**CABIN CHARTER**

**SAIL AND STAY**

**LEARN TO SAIL**

**A flotilla is a small group of yachts which cruise the same sailing grounds together, with the guidance of the lead crew**

The yachtsmen/women that join the flotilla are friends, couples and families with children, each sailing their own yacht and taking advantage of the lead crew's assistance and local knowledge.

This crew consists of an experienced skipper-engineer and a hostess. They solve all technical problems, help you with mooring in all the small and sometimes difficult ports, offer their local knowledge and daily briefings (weather and wind conditions, area to be sailed, etc.) and any other help you require. Basically, they help take the stress out of your holiday in an otherwise easy-to-sail area. They also organise get-togethers in the evenings in the form of

punch parties, beach parties, group meals, etc. for those who wish to join in.

So a flotilla holiday is for those sailors who feel they need some assistance and for the more experienced who enjoy the social aspects found when sailing with a group of yachts. For the same reasons it is also an ideal sailing holiday for families with children.

### Flotilla Sailing Areas

#### Saronic Flotilla - (1 week)

This area offers moderate sailing conditions and is popular with both experienced sailors and beginners.

Ports visited on this route are:

**Perdika** on the southwestern tip of Aegina which is a charming fishing village with excellent seafront tavernas and bars. The sunset from here is not to be missed!



**Vathi** on the west coast of the Methana peninsula a few miles from the now extinct volcano Kameni. This tiny little harbour offers excellent shelter and the opportunity to try fresh seafood straight from the nets of the local fishermen.

**Epitavros** – This seaside village is situated at the seaward end of a valley of citrus trees. A must is a visit to the world famous ancient theatre, a short taxi ride from the port, where plays are still performed during the summer.

**Aegina** is a busy port with numerous small shops in the narrow back streets and colourful tavernas and cafes on the seafront. In this port you can still see the traditional caiques that bring fruit and vegetables to the island and sell it from the boats. For lovers of ancient Greece, a bus ride away is the temple of Aphaia, which is one of the better preserved temples in Greece.

**Angistri** is the small island to the west of Aegina. Covered in pine woods and with beautiful bays and beaches lacing its coast. The main port is on the north end of the island and a short walk to the quiet little town of Angistri



## Argolic Flotilla – (1 week)

**Ermioni** is situated on a small east facing peninsula with mooring facilities on both sides. The town is accessible from either side as the peninsula is only a few hundred metres across. Ermioni boasted several temples in ancient times though little remains today. The pine covered headland, once the site of a temple dedicated to Aphrodite, is perfect for a pleasant evening walk before dinner at one of the tavernas on the waterfront.



**Porto Heli** is in a large circular landlocked bay providing sheltered mooring. It is an ideal place for water sports.

**Nauplion** is a very interesting and noble town with a mixture of Venetian, Turkish and neo-classical buildings overlooked by a steep rock topped by the Venetian fortress of Palamidhi. Nauplion was the original capital of modern Greece after the liberation from the Turks. A stroll through the narrow streets overhung with bougainvillea, clematis and jasmine and across the open squares is a delightful experience.

**Astros** harbour gives good shelter in the summer and is clean enough to swim in. A short walk away there is a castle to visit, built by the Venetians. There are good tavernas and bars and a long beach for swimming.

**Plaka** harbour is situated under impressive rocky slopes and is fairly quiet with little tourism yet. It is the port for **Leonidhion** which is the capital of the region and is situated four kilometres inland on the floor of the valley which is covered with market gardens. There are two beautiful beaches and a freshwater stream that runs into the harbour.

## East Peloponnese Flotilla

This two-week flotilla explores the east coast of the Peloponnese as far as the medieval town of Monemvasia. This flotilla is suitable for more experienced crews as the distances covered are greater than on the Saronic and Argolic Flotilla and certain areas experience a higher frequency of strong winds. Along the route we allow for two rest/free days where the fleet doesn't sail on to a new port allowing the crews to explore on shore, day sail or just sunbathe. The route will cover some of the places on the Argolic southern route like Ermioni, Navplion, Astros, Plaka, and further south to Kyparissi, Yerakas, and Monemvasia.

**Kyparissi** is situated in an imposing bay surrounded by steep mountains that provide good sheltered mooring from all but northerly winds. The village boasts several tavernas and basic provisions can be found in the shops. Between Kyparissi and Yerakas there are some wonderful anchorages providing the weather is calm.

**Yerakas** is an enchanting little hamlet inside a rocky inlet, the entrance of which is



difficult to see until you are quite close to it. The inlet opens out into a shallow lagoon to the western end. On the northern point of the entrance are the ruins of an ancient acropolis of the Mycenaean era.

**Monemvasia** – The colossal rock rising out of the sea has the old village tucked onto its southern side. To enter the village is to take a step back in time to the Middle Ages and the restoring of old buildings has meant the character of Monemvasia has been preserved.





## Bareboat Charter

is available for the competent sailor, with a minimum qualification of RYA Day Skipper or ICC. Bareboat charter leaves you free to choose your own destinations and sail

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**‘the freedom to choose your own destinations in your own time’**

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there in your own time, staying as long as you wish in each harbour or cove. We will give you a full boat briefing in Poros to familiarise you with your yacht, together with advice on harbours, weather, places to eat, good anchorages as well as places to avoid! Should you wish, you can always join the flotilla for a day or two until you feel comfortable handling your yacht. All the yachts are equipped with VHF radios and you are given the base manager’s contact numbers should you need to ask for help or advice. Fuel and water tanks are filled before you leave and any refuelling or

water during your trip is at your expense, as is refilling the fuel tank on your return to base.

Our base on the island of Poros offers you access to many cruising areas.

### Saronic and Argolic

#### The East Peloponnese

#### The West Cyclades

#### The Cyclades

#### Around the Peloponnese



## Skipped/Assisted Charter

This is an alternative for both those with little or no experience and for the seasoned yachtsman, to sail without the work or responsibility of being in charge. We will provide a skipper to sail your yacht for you.

Our Skippers are experienced sailors and familiar with the area, knowing the prettiest bays, the safest harbours, the most inviting tavernas, the liveliest bars.

The option of taking a skipper is often used by experienced yachtsmen wishing to explore a new sailing ground, taking full advantage of the Skipper’s local knowledge. The Skippers priority is your and the boat’s safety and to make your holiday as enjoyable as possible.

The cost of a skippered charter is the bareboat rate of the chosen yacht plus the skipper’s fee.

## Cabin Charter

This is a perfect alternative for singles or couples who would like to experience a sailing holiday and meet new people at a much lower cost than skippered charter. It also shares the same benefits with skippered charter whether or not you are an experienced yachtsman. The skipper’s experience and local knowledge makes this one of the best ways to sail the area. Bookings are made on a per cabin basis, each cabin being occupied singly or shared with a friend or partner. The itinerary is flexible with the crew having some say but the skipper having the last word!

The price of cabin charter is based on

double occupancy and varies according to season. There is a 20% discount for single occupancy of a cabin. The price includes fuel, water, linen, mooring fees, Skipper services but no meals on board or ashore. On board meals, breakfast and lunch, are usually shared, both in preparation and in cost, by the crew sharing the yacht.



## SAIL AND STAY

Maybe not all your family or friends are keen sailors and you would like to convince them that sailing is fun? Why not combine a stay on Poros with an introduction to sailing?

A beginner's course on our RYA training yacht for the first week, combined with a stay in a hotel near the beach and pool for the second week? This is especially interesting for families with children who don't want to spend their entire holiday on a yacht.

Or maybe you are ready to spend a week on flotilla and mingle with other sailors but want to combine this with a relaxing week in an apartment afterwards?

Or the whole group could join our training yacht and each do a course at his own level and get an official RYA certificate at the end!

You could even do one of our theory courses while staying in a hotel and then continue putting your theory into practice on the training yacht and get to the next level of sailing!

For the accommodation on Poros we can arrange different hotels, apartments and studio complexes, all with their own special charm and in different price categories to please everyone.

Don't hesitate to contact us for more information and together we will work out the best holiday for you and your party!

## GROUPS, INCENTIVES & TEAM BUILDING

Get your friends, schoolmates or colleagues from work together and we will organize a mini-flotilla just for you! According to the number of people we will provide yachts and skippers and work out the most interesting itinerary for your group. A sailing trip can easily be combined with sightseeing and visiting the archeological sites in the area (Epidaurus Theatre, Aphaia Temple in Aegina, Nauplion, Mycenae....)

Or how about some Team Building? Spending time on a sailing yacht and learning to work together as a sailing team



is a great way to improve relations between staff members outside the office! See who takes decisions and stays cool when the team is under pressure, who takes the helm when the going gets tough!!!

Away from work, surrounded by the clear blue waters of the Aegean and with the bright Greek sun ever present we can offer you anything from slow leisure sailing to organised regattas!

Get in touch with us and we will be happy to help you organise a great sailing experience!



**Sun Odyssey 29.2**

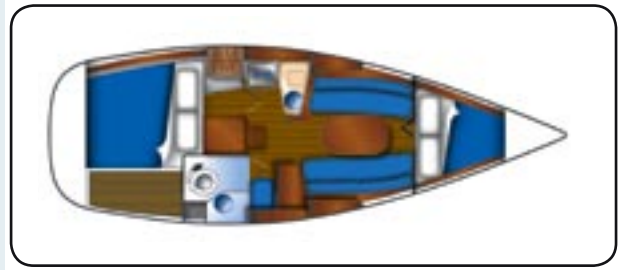
Length 29ft

Cabins/Berths 2/4

Toilets 1

Showers 1 (+ 1 Deck Shower)

Ideal for: 2 or 2 plus 2 children

**Sun Odyssey 32/32i**

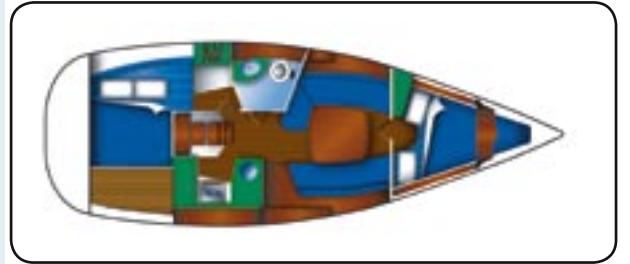
Length 32ft

Cabins/Berths 2/6

Toilets 1

Showers 1 (+ 1 Deck Shower)

Ideal for: 2 to 4 Adults

**Sun Odyssey 35**

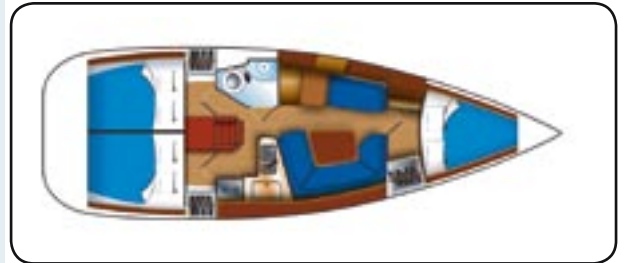
Length 35ft

Cabins/Berths 3/7

Toilets 1

Showers 1 (+ 1 Deck Shower)

Ideal for: 2 to 6 Adults

**Sun Odyssey 36.2**

Length 36ft

Cabins/Berths 3/7

Toilets 1

Showers 1 (+ 1 Deck Shower)

Ideal for: 2 to 6 Adults

**Sun Odyssey 36i**

Length 36ft

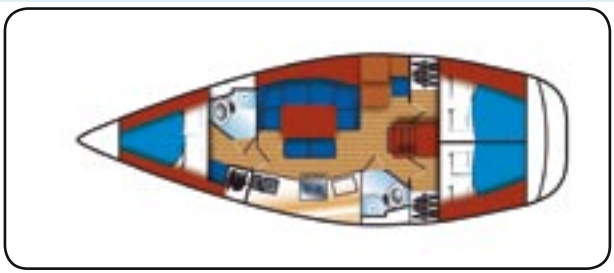
Cabins/Berths 3/7

Toilets 1

Showers 1 (+ 1 Deck Shower)

Ideal for: 2 to 6 Adults





### Sun Odyssey 37.1

Length 37ft

Cabins/Berths 3/7

Toilets 2

Showers 2 (+ 1 Deck Shower)

Ideal for: 2 to 6 Adults



### Oceanis 40

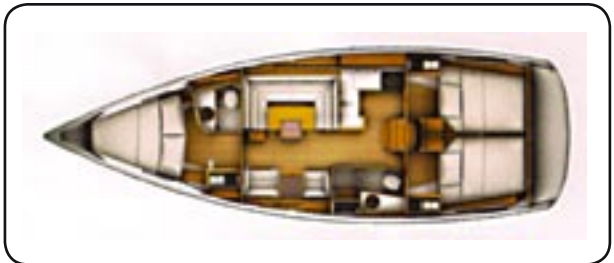
Length 40ft

Cabins/Berths 3/7

Toilets 2

Showers 2 (+ 1 Deck Shower)

Ideal for: 4 to 6 Adults



### Sun Odyssey 409

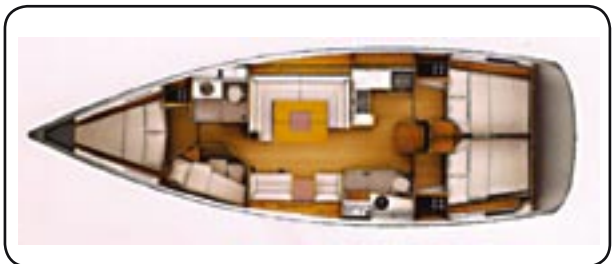
Length 41ft

Cabins/Berths 3/8

Toilets 2

Showers 2 (+ 1 Deck Shower)

Ideal for: 4 to 6 Adults



### Sun Odyssey 439

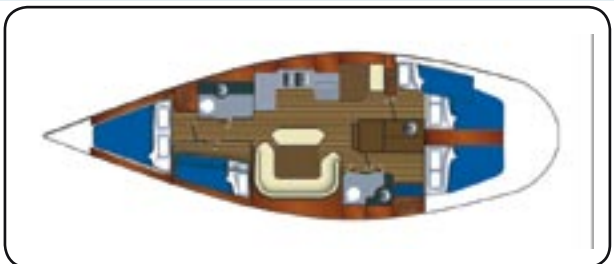
Length 44ft

Cabins/Berths 4/10

Toilets 2

Showers 2 (+ 1 Deck Shower)

Ideal for: 6 to 8 Adults



### Sun Magic 44

Length 44ft

Cabins/Berths 4/9

Toilets 2

Showers 2 (+ 1 Deck Shower)

Ideal for: 6 to 8 Adults

## Learn to Sail

Through our sister company, Poros Yachting Academy which is an RYA recognised training centre, we are able to offer a variety of sailing courses

For those new to sailing we suggest our Competent Crew or Start Yachting courses or for those who want to sit back and watch.

If you want to further improve your skills to skipper level there is the Day Skipper practical and shore based theory course.



For skippers that have qualifications or have sailing experience but don't have the confidence to take out a yacht on their own, we recommend a pre-flotilla course with one of our instructors



teaching you and your friends/family how to cruise safely. They can then, after the course, join the flotilla as skipper and crew.

For the more experienced sailor, we offer Coastal Skipper Practical, Coastal Skipper/ Yachtmaster shore-based theory, ICC (International Certificate of Competence) and VHF radio operating courses. If you need sea time for your logbook, join us on our Mile Builder cruise.

You can book courses on our fully equipped training yacht for yourself or your party (up to a maximum of five students for RYA courses) or private courses on your own yacht or any yacht chartered from the Greek Sails fleet. In both cases we provide a fully-qualified, English-speaking instructor. This can be a mixed ability group with some crew members qualifying at different levels, according to previous experience and ability.

## RYA Practical Courses

### Start Yachting Course (Beginner)

*Duration of Course: 2 days*

### Competent Crew Course (Beginner)

*Duration of Course: 6 days*

### Day Skipper (non-tidal) (Intermediate)

*Duration of course: 6 days*

### Coastal Skipper (non-tidal) (Advanced)

*Duration of course: 6 days*

*For further details on course content and suitability please visit [www.greeksails.com](http://www.greeksails.com)*







## RYA Theory Courses

The shore based courses are designed to complement the practical courses. The longer courses, Day Skipper Shore based for example, giving essential background information for the practical courses. The shorter courses cover subjects that are important to give students a rounded knowledge. Our shore-based courses are run on Poros Island.

### Basic Navigation & Safety Shore based

Duration of course: 2 days (16 hours plus 'homework')

### Day Skipper Shore-based

Duration of course: 5 days (40 hours, 2 exam papers, plus 'homework')

### Coastal Skipper/Yachtmaster Offshore Shore-based

Duration of course: 6 days (40 hours, 3 exam papers, plus 'homework')

### Marine Radio Short Range Certificate Course (VHF Radio)

Duration of course: 1 day (8 hours minimum)

### Shore-based Theory & Practical Courses

PYA runs combined courses to suit your requirements. Typical combinations of RYA shore-based theory and practical courses, which allow you to quickly advance through a stage in the RYA Sail Cruising Scheme, have been outlined above. Taking a shore-based course immediately followed by a practical course allows you to put all that you have learnt into practice immediately.



## Sailing Holiday Preparation

### Pre-Flotilla Courses

Our Pre-Flotilla Courses are designed to give you the skills you need to join a flotilla and to enjoy a safe and fun holiday. The 3 day course for those who just need to refresh their knowledge, the 6 day course for those with very limited experience.

### Pre-Flotilla 3 days

The course includes:

Basic boat handling under power, anchoring and "Mediterranean" mooring, sail handling, safety on board and simple navigation.

Any specific area of sailing where you need additional training.

This course is only run on the boat that has been chartered by you for a flotilla holiday. When possible we run the course following the flotilla so that you can participate in the flotilla social activities but if you prefer we can do the training "out of sight" of the other flotilla clients.

If during the 3 days your course instructor and the flotilla skipper, in discussion with you, agree that you need extra tuition PYA will endeavor to make an instructor available, preferably the one that you have started the course with.

You will have two options, depending on the amount of additional tuition you need; you can simply have the instructor on board for as many additional days as you need or you can upgrade to our 6 day Pre Flotilla Course.

more:.....

## Pre-Flotilla 6 days

The course includes:

Learning the parts of a boat, her rigging and sails, rope-work, including tying various knots, sail trimming, basic boat handling under power, anchoring and "Mediterranean" mooring, simple navigation, safety on board, first aid, flares, radio (VHF), fire precautions, man overboard recovery.

This course is normally done on the boat that you have chartered for your flotilla holiday and follows the flotilla "route" so that you can join in the social activities of the flotilla.

If, at the end of the Course, your instructor and the flotilla skipper, in discussion with you, agree that you need additional training, PYA will try its best to make an instructor available to spend as many extra days on board as needed.

## Pre-Flotilla Refresher Course

This basically covers the same elements as the 6 day Pre Flotilla course but you live aboard the PYA Training yacht for the duration of the course.

You should already be at the RYA Day skipper, ICC (International Certificate of Competence) or equivalent level (or above!). The course is designed for flotilla sailing.



## COURSE PRICE LIST

Prices in Euros		5/3 - 29/4	31/4 - 17/6	18/6 - 16/9
		29/10 - 18/11	17/9 - 28/10	
<b>Practical</b> (per person)				
	<b>Days</b>			
Start Yachting	2	299	329	364
Competent Crew	6	599	659	729
Day Skipper	6	599	659	729
Coastal Skipper	6	599	659	729
Pre-Flotilla Refresher	6	549	609	679
Mile Builder	6	549	609	679
<b>Own Yacht Tuition</b> (per yacht)				
RYA Courses	6	1060	1165	1285
3 Day Pre-Flotilla	3	620	680	750
6 Day Pre-Flotilla	6	1030	1135	1255
Additional Days		240	245	250
<b>Theory Courses</b> (per person)				
Day or Coastal Skipper	5/6	530	530	530
Basic Navigation & Safety	2	215	215	215
VHF	1	130	130	130

**Multiple Course Booking Discount 10%**

**Single Occupancy of a cabin on the Training Yacht +50%**

**Not Included on Tuition Yacht Courses:-**

Travel to Poros,  
Evening Meals

**Not Included Own Yacht Courses:-**

Instructor's Food  
Instructor's Accommodation if not on board  
Instructor's Travel if not returned to base  
Yacht & Yacht Expenses

**Not Included in Theory Courses:-**

Student Accommodation & Food  
Exam Fee VHF

## CABIN CHARTER

Euros per week	23/4 to 20/5	21/5 to 24/6	25/6 to 22/7	23/7 to 19/8
	1/10 to 29/10	17/9 to 31/9	20/8 to 16/9	
<b>Cabin</b> (double/twin)	840	900	1000	1080
<b>Discounts</b>				
Single Occupancy	20%	20%	20%	20%
Early Booking	10%	10%	10%	10%
Two week discount	10%	10%	10%	10%

## BAREBOAT

Prices Per Week  
in Euros

Model	Cabins	Year	Before 23 April & after 29 October	23 April to 20 May & 1 October to 29 October	21 May to 24 June & 17 September to 31 September	25 June to 22 July & 20 August to 16 September	23 July to 19 August
Sun Odyssey 29.2	2	2001	800	900	990	1150	1250
Sun Odyssey 32	2	2002	990	1100	1250	1400	1500
Sun Odyssey 32i	2	2006	1150	1300	1390	1550	1690
Sun Odyssey 32i	2	2007	1200	1350	1450	1610	1750
Sun Odyssey 35	3	2006	1400	1550	1750	1980	2120
Sun Odyssey 36.2	3	1999	1200	1330	1450	1650	1800
Sun Odyssey 36i	3	2007	1500	1700	1890	2100	2300
Sun Odyssey 37,1	3	1995	1350	1500	1700	1880	2000
Sun Magic 44	4	1989	1400	1550	1750	1930	2050
Oceanis 40	3	2008	1950	2180	2340	2740	2900
Sun Odyssey 409	3	2011	1950	2250	2450	2850	3050
Sun Odyssey 439	4	2011	2300	2700	3200	3700	4100

<b>Long Term Discounts</b>	2 weeks	5%
	3 weeks	10%

### Additional Discounts

Early Booking Until 31/01/2011

See [www.greeksails.com](http://www.greeksails.com) for latest offers

### Extras

<b>Compulsory</b> (B/boat only)	End Cleaning	€70
<b>Optional</b>	Outboard	€70
<b>per week</b>	Skipper	€980
	Hostess or Crew	€910
	Safety Net	€50

### Included

Linen & Bed Sheets	✓
VAT	✓

## FLOTILLA

### Supplements

add the supplement  
to the bareboat cost of  
of the chosen yacht if  
joining the flotilla

1 week	2 week
280	490
280	490
280	490
280	490
320	570
320	570
320	570
360	650
320	570
320	570
360	650

### Included in the supplement are:-

Lead Boat contribution,  
Lead crew assistance,  
starter pack, beach/boat party,  
fuel and end cleaning

Getting to Poros could not be easier. Most international airlines (and charter flights) fly into Athens Airport.

From there you can either travel to Piraeus (Athens Port) and take a ferry boat or hydrofoil to Poros. Alternatively we can arrange a transfer direct from the airport, overland to the coastal town of Galatas, just opposite Poros.

Bookings can be made directly with our office in Poros or through one of our agents.

At the time of booking we require a deposit of 25% with the balance payable a month before the charter.

Payments can be made by bank transfer or credit card (MasterCard, Visa). Included in the price of the charter is the use of the fully equipped charter yacht for the agreed period, VAT paid. Bed linen, tea towels, a full bottle of cooking gas and full water tanks are provided. Additionally for flotilla the price includes a starter pack, lead crew assistance, lead boat contribution, Punch and Beach Party, end cleaning and fuel\*.

Excluded are food and drink, mooring fees, fuel, travel insurance, end cleaning and Security Deposit.

Extras are outboard engine for the tender, skipper's/instructor's fees and transfers to and from Poros.

Cancellations made up to 3 months before the charter date, will be refunded in full. 3 months to 1 month prior to charter date 50% of monies paid will be refunded. Less than 1 month prior to charter date no refund will be made. If however we manage to re-charter the yacht we will refund you according to the charter value.

Security Deposit is payable in cash, credit card or travellers cheques (100 Euro max each) at the start of the charter. Not applicable for Skipped Charter. The security deposit covers damages and loss of equipment and is refundable upon safe return of the yacht and its equipment.

Insurance. Although all our yachts are fully insured a security deposit is required for bareboat and flotilla charters. This covers damages that may be caused to

the yacht by the charterer, during the charter.

Damages over and above the value of the deposit are covered by the yacht's insurance. The deposit is refunded to the charterer upon safe return of the yacht and it's equipment. A security deposit insurance is available that reduces the charterers liability to just 300 Euro. Cost of this insurance depends on the yacht and the duration of the charter. The security deposit or the security insurance are payable in cash or by credit card, before the start of the charter. A personal travel insurance is recommended for all members of your party. For more details about security deposits and insurance please see our website or contact us for a quotation.

\* Fuel included is dependant on the yacht and duration of the charter. Contact us for details.



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GREEK SAILS has been owned and run by the Kouvaras family for almost 30 years. Since 1983 our fleet has been based on the picturesque island of Poros in the Saronic Gulf, only an hour away from Athens.

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Being situated in   
but you a

Being expe   
safety, com

these beautiful sailing areas.

We offer sailing holidays for everyone, from absolute beginners to the most seasoned sailors.

Get your crew together, pick the yacht and cruising area and we will see you in Poros

Fair Winds

Richard & Andreas Kouvaras



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**Yacht Charters - Brokerage - Fleet Management - Yacht Services**

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